



## **BUSINESS DEVELOPMENT EXECUTIVE**

Humberside Engineering Training Association (HETA) Ltd is a highly successful training organisation, which operates as both a private limited company and a charity.

**HETA is looking to recruit another talented and ambitious individual who can help us develop our commercial offering for employers across the Humber region and beyond.**

The successful applicant must have the passion for making things happen and desire to work with businesses, identify their needs for both commercial and apprentice requirements with both existing and new employers.

You will need ability to understand our clients' needs and think creatively to develop innovative solutions is essential to help meet and exceed customer expectations.

The successful candidate must also have:

- Previous sales experience
- Excellent communication and interpersonal skills
- Strong organisational skills
- Meticulous attention to detail and able to maintain confidentiality where required
- The desire to achieve and grow business and the ability to meet targets
- Flexibility and be able to take both a proactive and responsive approach to change
- A full driving license and use of own car (mileage expenses paid by HETA)

**In return, our commitment to you is that we will provide ongoing training and development opportunities, the chance to be part of a successful team and growing business. Salary is competitive and is enhanced with performance related pay and a company pension scheme. Leave allowance is 30 days per year plus public holidays.**

**HETA is committed to safeguarding our learners and all successful applicants will be required to undertake a Disclosure & Barring Service check and, as necessary, to register on a suitable development programmes.**

**HETA is committed to Equal Opportunities.**

An application and information pack can be obtained by contacting Cathy Bourne [cathy.bourne@heta.co.uk](mailto:cathy.bourne@heta.co.uk) or for an informal discussion about the post please contact Esther Damary-George at [esther.damary-george@heta.co.uk](mailto:esther.damary-george@heta.co.uk).

To apply for the above position please download an application form from the Career Opportunities page on the HETA website <http://heta.co.uk/pages/career-opportunities>  
Humberside Engineering Training Association Ltd. (HETA) is a not for profit Charity.  
**Closing Date for applications is Tuesday 26<sup>th</sup> September 2017.**